

CROSS COUNTY QUORUM COURT

ORDINANCE	NO.	

OFFICIAL: SHERIFF DAVID WEST

SPONSOR: LYNN BLAKE

GLENDA VANCE

SCOTT MAY

BE IT ENACTED BY THE QUORUM COURT OF THE COUNTY OF CROSS, STATE OF ARKANSAS, AN ORDINANCE TO BE ENTITLED:

AN ORDINANCE TO APPROVE THE SPENDING FROM UNAPPROPRIATED AMERICAN RELIEF FUND IN AN AMOUNT NOT TO EXCEED \$114,918.00 TO THE CROSS COUNTY SHERIFF'S OFFICE;

WHEREAS: IT IS NECESSARY TO APPROVE THE SPENDING IN AN AMOUNT NOT TO EXCEED \$114,918.00 TO PURCHASE AND REPLACE 32 BODY CAMERAS WORN BY FULL-TIME DEPUTIES AND JAILERS TO RECORD TRAFFIC STOPS AND CONTACT WITH THE PUBLIC BY THE DEPUTIES AND JAILERS IN THE COURSE OF THEIR DUTIES;

WHEREAS: IT IS NECESSARY TO APPROVE THE SPENDING FROM UNAPPROPRIATED AMERICAN RELIEF FUND IN THE AMOUNT NOT TO EXCEED \$114,918.00 TO THE CROSS COUNTY SHERIFF'S OFFICE TO PURCHASE AND TO REPLACE 32 BODY CAMERAS WORN BY FULL-TIME DEPUTIES AND JAILERS TO RECORD TRAFFIC STOPS AND CONTACT WITH THE PUBLIC BY THE DEPUTIES AND JAILERS IN THE COURSE OF THEIR DUTIES TO PROMOTE SAFETY AND SECURITY TO THE DEPUTIES AND JAILERS, ALONG WITH THE RESIDENTS OF CROSS COUNTY;

WHEREAS: THIS COURT IS OF THE OPINION THIS APPROPRIATION IS FAIR AND REASONABLE.

NOW, THEREFORE, BE IT ORDAINED BY THE QUORUM COURT OF CROSS COUNTY, ARKANSAS.

PASSED AND APPROVED THIS			
	DATE	 :	
ATTEST:			
MELANIE WINKLER		DONNIE SANDERS	

MELANIE WINKLER
COUNTY CLERK

DONNIE SANDERS COUNTY JUDGE

SHERIFF DAVID WEST

CROSS COUNTY SHERIFF'S OFFICE

- Purchased prior to current administration
- Software out of date
- Software issues causes the media files to be corrupt and not downloadable
- Cameras will not record due to cameras being full of corruptible files that have to be removed individually
- Battery on camera will not last a full shift
- · Camera continuously shuts off which makes it appear Deputies manually turn it off
- · Takes hours to manually download to evidence files
- · No warranty on current camera system or software
- Usually takes 7 10 days for repairs
- Cost of repairs, replacement, and shipping is billed to the Sheriff's Office due to no warranty coverage
- Sheriff's Office policy states any contact while on a call or traffic stop will be recorded for the duration
- Several Deputies currently do not possess a working body camera
- Civil liability is extremely high due to camera shortage or non-working cameras
- · Software does not currently download properly
- No backup plan for current cameras if main computer fails
- The Cross County Sheriff's Office has chosen to move forward with the bid from Motorola Solutions of \$114,918.00 due to the first bid from Axon of \$77,170.62 not meeting the specifications required in the bid process. The second bid from Axon that did meet the bid requirements totaled \$147,282.06 and came in \$32,364.06 higher than Motorola Solutions.



Budgetary

05/12/2022

CROSS COUNTY SHERIFF DEPARTMENT 704 CANAL ST WYNNE, AR 72396

RE: Motorola Quote for (32) V300 As a Service Dear Larry Jones,

Motorola Solutions is pleased to present CROSS COUNTY SHERIFF DEPARTMENT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide CROSS COUNTY SHERIFF DEPARTMENT with the best products and services available in the communications industry. Please direct any questions to Jace Lester at jace.lester@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Jace Lester Inside Territory Sales



Budgetary

QUOTE-1756403 (32) V300 As a Service

Billing Address: CROSS COUNTY SHERIFF DEPARTMENT 704 CANAL ST WYNNE, AR 72396 US

Quote Date:05/12/2022 Expiration Date:08/10/2022 Quote Created By: Jace Lester Inside Territory Sales jace.lester@ motorolasolutions.com 9725200259

End Customer:
CROSS COUNTY SHERIFF
DEPARTMENT
Larry Jones
ljones@crosscountysheriff.org

Contract: NASPO OK-MA-145-010- AR Outline Agreement 4600050074 Payment Terms:30 NET

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
	Video as a Service						
1	AAS-BWC-5YR-001	V300 BODY WORN CAMERA AND COMMAND CENTRAL EVIDENCE - 5 YEARS VIDEO-AS-A- SERVICE (\$49 PER MON)	32	5 YEAR	\$2,940.00	\$94,080.00	
2	BW-V30-10	V300 BODY WORN CAMERA, MAG CHEST MOUNT	32		Included	Included	3 YEAR
3	WAR-300-CAM-NOF	V300 NO FAULT WRRANTY	32	5 YEAR	Included	Included	
4	BW-AAS-V3-TS	VIDEO EQUIPMENT, V300 XFER STATION, UNCONF (\$30 PER MON)	1		Included	Included	
5	VIS-300-BAT-RMV	V300, BATT, 3.8V, 4180MAH	32		\$99.00	\$3,168.00	



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products"), if no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Budgetary

QUOTE-1756403 (32) V300 As a Service

Line #	Item Number	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
6	VIS-300-CHG-001	V300, USB DOCK, D300, DESK CHGR/UPLD KIT	32		\$95.00	\$3,040.00	
7	SSV00S03094A	COMMANDCENTRAL EVIDENCE PLUS SUBSCRIPTION VAAS*	32	5 YEAR	Included	Included	
8	SSV00S03095A	COMMANDCENTRAL EVIDENCE UNLIMITED BODY WORN CAMERA STORAGE VAAS*	32	5 YEAR	Included	Included	
9	PSV00S01454A	LMS ONBOARDING	1		\$0.00	\$0.00	
10	SSV00S01450B	LEARNER LXP SUBSCRIPTION*	32	5 YEAR	Included	Included	
11	SVC-RMT-410-AAS	VAAS REMOTE SYSSETUPL2,TRAIN,CON FIG,PM	1		Included	Included	
12	300-VEH-TRG-KIT	VIDEO EQUIPMENT,V300 VEHICLE TRIGGER KIT, WIFI BASE, SPS	14		\$795.00	\$11,130.00	
13	4RE-WRL-KIT-103	CONFIGWIRLESKIT MTIK802.11AC,POE,5GHZ ANT	14		\$250.00	\$3,500.00	

Grand Total

\$114,918.00(USD)

Pricing Summary

	Sale Price	Prorated Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$39,654.00	\$0.00
Year 2 Subscription Fee	\$18,816.00	\$0.00
Year 3 Subscription Fee	\$18,816.00	\$0.00
Year 4 Subscription Fee	\$18,816.00	\$0.00
Year 5 Subscription Fee	\$18,816.00	\$0.00
Grand Total System Price	\$114,918.00	\$0.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the ""Underlying Agreement"") that authorizes Customer to purchase equipment and/or services or license software (collectively ""Products""). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



Axon Enterprise, Inc. 17800 N 85th St Scottsdale, Argona 85255 United States VAT 96-0741227 Domestic (800) 978-2737 International +1 800 978 2737

Q-374135-44714.718JC Ibsued (0:02/7/02) Quote Expiration 03/31/2022 Estimated Compact South Date - 0/ (31/2022)

Account Number 319466
Payment Terms N30
Delivery Method Fedex - Ground

SHIP TO Business Delivery Invoice-704 Clanal Ave E 704 Canal Ave E Wymne, AR 72396-3042 USA BILL TO
Cross County Sheriffs Office- AR
704 Canal Ave E
Wyone. AR 72396-3042
USA
Email ewmoore48@gmax.com

SALES REPRESENTATIVE
Joslyn Carnacho
Phone
Email jeamacho@axon.com
Fax

PRIMARY CONTACT
Enc Moore
Phone: 5704080944
Email emoore@bcrosscountyshertiflorg
Fax

Quote Summary

 Program Length
 60 Months

 TOTAL COST
 \$72,586.67

 ESTIMATED TOTAL W/ TAX
 \$77,170.62

Discount Summary

 Average Savings Per Year
 \$2,381,98

 TOTAL SAVINGS
 \$11,909,89

Payment Summary

Date	Subtotal	Tax	Total
Jun 2022	\$14,517,35	\$916 79	\$15,434.14
Jun 2023	\$14,517.33	\$916.79	\$15,434.12
km 2024	514,517.33	\$916.79	\$15,434.12
Jun 2025	\$14,517,33	\$915 /9	\$15,434.12
Aun 2026	\$14,517.33	\$916.79	\$15 434 12
Total	\$72,586.67	\$4,583.95	\$77,170.62

Page 1

Q-374135-44714.718JC

Quote List Price: Quote Subtotal: \$84,496.56 \$72,586.67

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
AB3 Camera	Bundle							
73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		32	\$699.00	\$699.00	\$22,368.00	\$2,348.65	\$24,716.65
74020	MAGNET MOUNT, PLEXIBLE, AXON RAPIDLOCK		36	\$0.00	\$0.00	\$0.00	50 00	\$0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		36	\$0.00	\$0.00	\$0.00	50 00	\$0.00
73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		1	\$0.00	\$0.00	\$0.00	50 00	\$0.00
80496	EXT WARRANTY, BODY 3 CAMERA	45m	32	5571.83	\$571.83	\$18,298 56	\$1,921.35	\$20,219,91
AB3 Multi B	ay Dock Bundle							
74210	AXON BOBY 3 - 8 BAY DOCK		2	\$1,495.00	51 495 00	\$2,990.00	\$313.95	\$3,303.95
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Basic Licens	se Bundle							
73840	EVIDENCE COM BASIC LICENSE	60m	31	\$900.00	\$515.81	\$15,990,11	\$0.00	\$15,990.11
73683	10 GB EVIDENCE COM A-LA CART STORAGE	60m	31	\$0.00	\$0.00	50.00	50 00	\$0.00
Pro License	Bundle							
73746	PROFESSIONAL EVIDENCE COM LICENSE	60m	1	\$2,340,00	\$2,340,00	52 340 00	50 00	\$2,340.00
73683	18 GB EVIDENCE COM A LA-CART STORAGE.	60m	3	\$0.00	50.00	50.00	50 00	\$0.00
Individual Ite	ems							91.40
80146	VIRTUAL BODYCAM STARTER		1	\$1,000.00	\$1,000.00	\$1,000.00	\$0.00	\$1,000.00
73663	10 GB EVIDENCE COM A-LA-CART STORAGE.	60m	400	\$24.00	\$24.00	\$9,600.00	\$0.00	19,500 00
Total	With the first transfer and the movement of the contract of the	12700	NO. S. C.		TT. 170000	\$72,586.67	54,583.95	\$77,170.62

Page 2 Q-374135-44714.718JC

Delivery Schedule

Hardware					
Bundle	Item	Description		QTY	Estimated Delivery Date
AB3 Comera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		36	06/01/2022
AB3 Camura Bundio	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		32	06/01/2022
AB3 Comera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		1	06/01/2022
AB3 Camera Sundie	74020	MAGNET MOUNT, PLEXIBLE, AXON RAPIDLOCK		36	05/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-B	AY / 6-BAY DOCK		06/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK		2	05/01/2022
Software					
Bundle	item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	31	07/01/2022	05/30/2027
Basic License Bundle	73840	EVIDENCE COM BASIC LICENSE	31	07/01/2022	06/30/2027
Pro License Bundle	73683	10 GB EVIDENCE COM A LA CART STORAGE.	3	07/01/2022	06/30/2027
Pro Liconse Bundle	73746	PROFESSIONAL EVIDENCE COM LICENSE	1	07/01/2022	06/30/2027
A in Carte	73663	10 GB EVIDENCE COM A-LA-CART STORAGE-	400	07/01/2022	06/30/2027
Services					
Bundle	item	Description			QTY
A la Carte	50146	VIRTUAL BODYCAM STARTER			1
Warranties					
Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AB3 Camera Bundle	80 496	EXT WARRANTY, BODY 3 CAMERA	32	06/01/2023	05/30/2027
And the second s	00 401)	Contraction of Contraction	34	WEST TO SERVICE TO	00000120E1

Page 3 Q.374135-44714.718JC

Payment Details

Invoice Plan	Item	Description	Qtv	Subtotal	***	-
Year 1	11534	USB-C to USB-A CASE E FOR ABBOR FLEX 2	36	00.02	Tax	Tota
Year 1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$0.00	\$0.00	\$0.0
Year 1	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32	54 473 60	\$0.00	\$0.0
Year 1	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$469 73	54,943 3
fear 1	73683	10 GB EVIDENCE COM AL A-CART STORAGE	31	\$0.00	\$0.00	\$0.00
Year 1	73683	10 GB EVIDENCE COM A-LA-CART STORAGE	480	\$1,920,00	\$0.00	\$0.00
Year 1	73683	10 GB EVIDENCE COM A LA-CART STORAGE	3	\$0.00	\$0.00	\$1,920 0
fear 1	73746	PROFESSIONAL EVIDENCE COM LICENSE	1	\$468.00	\$0.00	\$0.00
fear 1	73840	EVIDENCE COM BASIC LICENSE	31	\$3,198.03	\$0.00	\$468.00
foar 1	74020	MAGNET MOUNT, FLEXIBLE, AXON PAPIDLOCK	36	\$0.00	50 00	\$3,198.03
fear 1	74210	AXON BODY 3 - 8 BAY DOCK	2	\$598.00	-	\$0.00
Year 1	80146	VIRTUAL BODYCAM STARTER			562 79	\$660.79
Year 1	80496	EXT WARRANTY BODY 3 CAMERA	32	\$200.00 53.659.72	50 00	\$200.00
Total	SECTION .	CAT THAT HAM I TO BOOK I S CAMBERN	32		\$384.27	54,043 99
Otal				\$14,517.35	\$916.79	\$15,434.14
Jun 2023						
invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
fear 2	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	36	\$0.00	\$0.00	\$0.00
ear 2	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$0.00	\$0.00	\$0.00
rear 2	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32	54,473.60	5469 73	\$4,943.33
rear 2	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$0.00	50 00
fear 2	73683	10 GB EVIDENCE COM A LA-CART STORAGE	31	\$0.00	\$0.00	\$0.00
ear 2	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	400	\$1,920.00	\$0.00	51,920 00
ear 2	73683	10 GB EVIDENCE COM A LA-CART STORAGE-	3	\$0.00	\$0.00	\$0.00
car 2	73745	PROFESSIONAL EVIDENCE COM LICENSE	.1	5468.08	20.00	\$468.00
fear 2	73840	EVIDENCE.COM BASIC LICENSE	31	\$3,198.02	\$0.00	53,198.02
ear 2	74020	MAGNET MOUNT, PLEXIBLE, AXON RAPIDLOCK	36	\$0.00	\$0.00	\$0.00
fear 2	74210	AXON BODY 3 - B BAY DOCK	2	\$598.00	\$62.79	\$660.79
ear 2	80146	VIRTUAL BODYCAM STARTER	1	90,000	\$0.00	\$200 00
ear 2	80496	EXT WARRANTY BODY 3 CAMERA	32	53,659.71	5384 27	\$4,043,98
otal				514,517.33	5916.79	\$15,434.12
Jun 2024						
nvoice Plan	item	Description	Qty	Subtotal	Tax	Total
ear 3	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	36	\$0.00	\$0.00	\$0.00
ear 3	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY (6-BAY DOCK)	2	\$0.00	50.00	\$0.00
car 3	73202	AXON BODY 3 - NA10 - US - BLK - RAPIGLOCK	32	\$4,473.60	\$469.73	\$4,943.33
ear 3	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	50.00	\$0.00
car 3	73683	10 GB EVIDENCE COM ALA-CART STORAGE-	31	\$0.00	\$0.00	\$0.00
ear 3	73683	10 GB EVIDENCE COM A-LA-CART STORAGE	400	\$1,920.00	\$0.00	\$1,920.90
ear 3	73683	10 GB EVIDENCE COM A LA-CART STORAGE-	3	\$0.00	\$0.00	\$0.00
ear 3	73746	PROFESSIONAL EVIDENCE COM LIGENSE	1	5468.00	\$0.00	\$468.00
Page 4				0	374135-44714.71	g IC

Jun 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73840	EVIDENCE COM BASIC LICENSE	31	53 198 02	\$0.00	\$3 198 92
Year 3	74020	MAGNET MOUNT, REXIBLE AXON RAPIDLOCK	36	\$0.00	\$0.00	\$0.00
Year 3	74210	AXON BODY 3 - 8 BAY DOCK	2	\$598.00	\$62.79	\$660.79
Year 3	80146	VIRTUAL BODYCAM STARTER	1	\$200.00	\$0.00	\$200.00
Year 3	50495	EXT WARRANTY BODY 3 CAMERA	32	53,659.71	\$384.27	\$4 043 98
Total		Section (Control of Sectio	U.E.	\$14,517.33	\$916.79	\$15,434.12
Jun 2025						
The state of the s	No.		1-011			
Invoice Plan	item	Description	Qly	Subtotal	Tax	Total
Year 4	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX ?	36	\$0.00	\$0.00	\$0.00
Year 4	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$0.00	\$0.00	\$0.00
Year 4	73202	AXON BODY 3 - NA19 - US - BEK - RAPIDLOCK	32	\$4,473.60	\$469.73	\$4,943 33
Year 4	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	†	\$0.00	\$0.00	\$0.00
Year 4	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	31	\$0.00	\$0.00	\$0.00
Year 4	73683	10 GB EVIDENCE COM A-LA-GART STORAGE-	400	51,920.00	\$0.00	\$1,920.00
Year 4	73883	10 GB EVIDENCE COM A-LA-CART STORAGE	3	\$0.00	\$0.00	\$0.00
Year 4	73746	PROFESSIONAL EVIDENCE COM LICENSE	1	\$468.00	\$0.00	5468.00
Year 4	73840	EVIDENCE COM BASIC LICENSE	31	\$3,198.02	\$0.00	53, 198, 02
Year 4	74020	MAGNET MOUNT, PLEXIBLE, AXON PAPIDLOCK	35	\$0.00	\$0.00	\$0.00
Year 4	74210	AXON BODY 3 - B BAY DOCK	2	5598 00	\$62.79	5660 79
Year 4	80 146	VIRTUAL BODYCAM STARTER	1	\$200.00	\$0.00	5200 00
Year 4	80495	EXT WARRANTY, BODY 3 CAMERA	32	\$3,659.71	5384 27	\$4,043,98
Total				514,517,33	\$916.75	\$15,434,12
Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	11534	USS-C to USS-A CARLE FOR AB3 OR FLEX 2	36	\$0.00	\$0.00	\$0.00
Year 5	71019	NORTH AMER POWER CORD FOR AB3 8-BAY AB2 1-BAY / 8-BAY DOCK	2	\$0.00	\$0.00	50 00
Year 5	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32	\$4,473.60	5469 73	\$4,943,33
Year 5	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$0.00	\$0.00
rear 5	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	31	\$0.00	\$0.00	\$0.00
rear 5	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	490	\$1,920.00	\$0.00	\$1,920,00
fear 5	73683	10 GB EVIDENCE COM A LA-CART STORAGE-	3	\$0.00	\$0.00	\$0.00
ear 5	73746	PROFESSIONAL EVIDENCE COM LICENSE	1	5468 00	\$0.00	\$468.00
rear 5	73840	EVIDENCE COM BASIC LICENSE	31	\$3,198.02	\$0.00	53 198 02
rem 5	74020	MAGNET MOUNT, PLEXIBLE AXON RAPIDLOCK	36	\$0.00	00 02	\$0.00
fear 5	74210	AXON BODY 3 - 8 BAY DOCK	2	9598.00	\$62.79	\$660.79
rgar 5	80145	VIRTUAL BODYCAM STARTER	1	5200 00	\$0.00	\$200.00
fear 5	80495	EXT WARRANTY, BODY 3 CAMERA	32	53,659.71	5384 27	54 043 98
Total	rac vala.			\$14,517.33	\$915,79	\$15,434.12

Page 5

Q-374135-44714 718JC



Axon Enterprise, Inc. Axon enterprise, inc. 17800 N 86th SI Scottsdale, Arizona 85255 United States VAT 86-0741227 Domestic (800) 978-2737 International +1 800 978 2737

Q-399017-44715,859JC

Quote Expration: 06/30/2022

Account Number 319456 Delivery Method Fedex Ground

SHIP TO Cross County Sheriff's Office - AR 1600 S Falls Blvd Wynne, AR 72396 USA

BILL TO Cross County Sheriffs Office - AR 1600 S Falls Blvd Wynne, AR 72396 USA Email ewmoore46@gmail.com SALES REPRESENTATIVE Joslyn Camucho Phone Emas jcamacho@axon com Fax

PRIMARY CONTACT Enc Moore Phone: 8704080944 Email emobre@crosscountysherif org Fax

Quote Summary

Program Length 60 Months TOTAL COST \$141,305.56 ESTIMATED TOTAL W/ TAX \$147,282.06 **Discount Summary**

Average Savings Per Year

\$4,600.68

TOTAL SAVINGS

\$23,003 40

Payment Summary

Date	Subtotal	Tax	Total
Jun 2022	\$28,261,12	\$1,195.30	\$29,456.42
Jun 2023	\$28,261,11	51,195.30	329,456 41
Ain 2024	\$28,261,11	\$1,195.30	\$29,456.41
Am 2025	\$26,261.11	\$1,195.30	\$29,456.41
Jun 2026	\$28,261.11	\$1,195.30	\$29,456.41
Total	\$141,305.56	\$5,976.50	\$147,282.06

Page 1

Quote List Price: Quote Subtotal: \$164,308.96 \$141,305.56

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
AB3 Camera	Bundle							
73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		32	\$699 DO	\$699.00	\$22,368,00	\$2,348.65	\$24,716.65
73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		1	\$0.00	\$0.00	50 00	50 00	\$0.00
74020	MAGNET MOUNT, FLEXIBLE AXON RAPIDLOCK		36	\$0.00	\$0.00	50 00	\$0.00	\$0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		36	\$0.00	\$0.00	\$0.00	50 00	\$0.00
80496	EXT WARRANTY, BODY 3 CAMERA	49m	32	5571 83	\$571.83	\$18,298 56	\$1,921.35	\$20,219.91
AB3 Multi Bay	y Dock Bundle							O STATE (WEEK)
74210	AXON BODY 3 - 8 BAY DOCK		2	\$1 495 00	\$1,495.00	\$2,990.00	\$313.95	\$3,303.95
71019	NORTH AMER POWER CORD FOR ABJ 8-BAY, AB2 1-BAY / 6-BAY COCK		2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Basic License	Bundle							
73840	EVIDENCE.COM BASIC LICENSE	60m	30	5900.00	\$133.22	\$3,996.60	\$0.00	\$3 996 60
73583	10 GB EVIDENCE COM A-LA-CART STORAGE-	60m	30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pro License E	Bundle							
73746	PROFESSIONAL EVIDENCE COM LICENSE	60m	2	\$2,340,00	\$2,340,00	\$4 680 00	50.00	\$4,680.00
73583	10 GB EVIDENCE COM A LA CART STORAGE	60m	6	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Individual Iter	ns							
85144	AXON STARTER		1	\$2,750.00	\$2,750.00	\$2,750.00	\$0.00	\$2,750.00
73686	UNLIMITED BWG + CAPTURE STORAGE	60m	32	\$1,440,00	\$1,440.00	\$46 080 00	\$0.00	\$45,080.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		64	\$1.00	\$1.00	\$64.00	\$6.70	\$70.70
75015	SIGNAL SIDEARM KIT		32	\$249.00	\$249.00	\$7.968.00	5836 65	\$8,804.65
80379	EXT WARRANTY AXON SIGNAL UNIT	50m	14	\$69.60	\$69.60	\$974 40	\$102.30	\$1,076.70
70112	AXON SIGNAL UNIT		14	\$279.00	\$279.00	\$3 906 00	\$410.15	\$4,316.15
73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	60m	32	\$840.00	\$840,00	\$26,880,00	50 00	\$25,880.00
70117	AXON SIGNAL UNIT, CABLE ASSEMBLY		1.5	525.00	\$25.00	\$350.00	\$36.75	\$386.75
Total						\$141,305.56	\$5,976.50	\$147,282.06

Page 2

Delivery Schedule

Hardware					
Bundle	Item	Description		QTY !	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		36	06/15/2022
AB3 Camera Eurodie	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK		32	06/15/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA18 - U.S - BLK - RAPIDLOCK		1	06/15/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		36	06/15/2022
AB3 Multi Bay Deck Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY /6-	BAY DOCK	2	06/15/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK		2	06/15/2022
A la Cade	70112	AXON SIGNAL UNIT		14	06/15/2022
A la Carte	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY		14	06/15/2022
A la Carte	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		64	06/15/2022
A la Carte	75015	SIGNAL SIDEARM KIT		32	06/15/2022
Software					
Bundle	item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE COM A LA CART STORAGE	30	07/15/2022	07/14/2027
Basic License Bundle	73840	EVIDENCE COM BASIC LICENSE	30	07/15/2022	07/14/2027
Pro License Bundle	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	6	07/15/2022	07/14/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE COM LICENSE	2	07/15/2022	07/14/2027
A ia Caste	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE	32	07/15/2022	07/14/2027
20004000		LICENSE			A TANASA TANAS
A la Carte	73686	UNLIMITED RIVE + CAPTURE STORAGE	32	07/15/2022	07/14/2027
Services					
Bundle	Item	Description			QTY
A la Carle	85144	AXON STARTER			1
Warranties					
Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Na Carls	80379	EXT WARRANTY, AXON SIGNAL UNIT	14	07/15/2022	07/14/2027
AB3 Camera Burudle	88496	EXT WARRANTY, BODY 3 CAMERA	32	06/15/2023	07/14/2027
DJ Carles Carles	00490	EAT PARTICULT, DOD'T J GAMERY	32	00 13/2023	0111402011

Payment Details

Page 4

Jun 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	36	\$0.00	\$0.00	\$0.00
Year 1	70112	AXON SIGNAL UNIT	14	5781.20	\$82.03	\$863.23
Year 1	70117	AXON SIGNAL UNIT CABLE ASSEMBLY	14	\$70.00	\$7.35	\$77.35
Year 1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY AB2 1-BAY /6-BAY DOCK	2	\$0.00	50.00	\$0.00
Year 1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	64	\$12.80	\$1.34	\$14.14
Yoar 1	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32	\$4 473.50	\$469.73	54 943 33
Year 1	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$0.00	\$0.00
Year 1	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	32	\$5,376.00	\$0.00	\$5 376 00
Year 1	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	30	\$0.00	\$0.00	\$0.00
Year 1	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	6	\$0.00	\$0.00	\$0.00
Year 1	73686	UNLIMITED BWC + CAPTURE STORAGE	32	\$9,216.00	\$0.00	\$9 216 00
Year 1	73746	PROFESSIONAL EVIDENCE COM LICENSE	2	\$936.00	\$0.00	\$9.210.00
Year 1	73540	EVIDENCE COM BASIC LICENSE	30	\$799.32	\$0.00	
Year 1	74020	MAGNET MOUNT, R. EXIPLE, AXON RAPIDLOCK	35	\$0.00	\$0.00	5799 32
Year 1	74210	AXON BODY 3 - B BAY DOCK	2	\$598.00	\$62.79	\$0.00
Year 1	75015	SIGNAL SIDEARM KIT	32	\$1,593.60	\$167.33	\$660.79
Year 1	80379	EXT WARRANTY AXON SIGNAL UNIT	14	5194 88	\$20.46	\$1,760.93 \$215.34
Year 1	80495	EXT WARRANTY BODY 3 CAMERA	32	\$3,659.72	\$384.27	
Year 1	35144	AXON STARTER		\$550.00	\$0.00	\$4,043.99
Total				\$28,261.12	\$1,195,38	\$29,456.42
					1000	
Jun 2023						
invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	36	\$0.00	\$0.00	\$0.00
oar 2	70112	AXON SIGNAL UNIT	14	5781.20	\$82.03	\$853.23
fear 2	70117	AXON SIGNAL UNIT CABLE ASSEMBLY	14	\$70.00	\$7.35	\$77.35
rear 2	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 5-BAY DOCK	2	\$0.00	\$0.00	\$0.00
ear 2	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	64	\$12.80	\$1.34	514 14
feral 2	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32	54,473.60	\$469 73	54943 33
oar 2	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$0.00	\$0.00
'ear 2	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS LIPGRADE LICENSE	32	\$5,376,00	\$0.00	\$5,376.00
Coar 2	73683	10 GB EVIDENCE.COM A LA-CART STORAGE.	30	\$0.00	\$0.00	\$0.00
oar 2	73683	10 GB EVIDENCE COM A LA-CART STORAGE	5	\$0.00	\$0.00	\$0.00
em 2	73686	UNLIMITED BWC + CAPTURE STORAGE	32	\$9 215 00	\$0.00	\$9.216.00
ear 2	73746	PROFESSIONAL EVIDENCE COM LICENSE	2	\$936.00	\$0.00	\$936.00
car 2	73840	EVIDENCE COM BASIC LICENSE	30	5799 32	\$0.00	\$799 32
ear 2	74020	MAGNET MOUNT, FLEXIBLE, AXON PAPIDLOCK	36	\$0.00	\$0.00	\$0.00
car 2	74210	AXON BODY 3 - 8 BAY DOCK	2	5598 00	\$62.79	5660 79
gar 2	75015	SIGNAL SIDEARM KIT	32	\$1,593,60	\$167.33	\$1.760.93
ear 2	80379	EXT WARRANTY, AXON SIGNAL UNIT	14	\$194.88	\$20.46	\$1,760 93 \$215 34
				#154.00	WK U. 40	221234
ear 2	80496	EXT WARRANTY, BODY 3 CAMERA	32	\$3,659.71	\$384.27	\$4,043.98

Jun 2023	100000					
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Tota
Total				\$28,261.11	\$1,195.30	\$28,456.4
Jun 2024						
Invoice Plan	Item	Description	Qty	Subtotal		
Year 3	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	36	SO 00	50.00	Tota
Year 3	70112	AXON SIGNAL UNIT	14	5781 20		\$0.0
Year 3	70117	AXON SIGNAL UNIT CABLE ASSEMBLY	14	\$70.00	\$82.03 \$7.35	5863.2
Year 3	71019	NORTH AMER POWER CORD FOR ABJ 8-BAY, ABZ 1-BAY / 6-BAY DOCK	2	\$0.00	\$0.00	\$77.3
Year 3	71044	BATTERY SIGNAL SIDEARM CR2430 SINGLE PACK	64	\$12.80		\$0.0
Year 3	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32		\$1.34	\$14 t
Year 3	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	54 473 60	\$469.73	\$4,943.3
Year 3	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE		50.00	\$0.00	\$0.0
Year 3	73683	10 GB EVIDENCE COM ALA-CART STORAGE	32	\$5,376.00	\$0.00	\$5,376.0
Year 3	73683		30	\$0.00	\$0.00	\$0.00
Year 3	73686	10 GB EVIDENCE COM A-LA-CART STORAGE.	6	\$0.00	\$0.00	\$0.00
Year 3	73746	UNLIMITED BWC + CAPTURE STORAGE	32	\$9,216,00	\$0.00	\$9,216.00
Year 3	73640	PROFESSIONAL EVIDENCE COM LICENSE	2	\$936.00	\$0.00	\$936.00
		EVIDENCE COM BASIC LICENSE	30	\$799.32	\$0.00	\$799.32
Year 3 Year 3	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	36	\$0.00	\$0.00	\$0.00
Year 3	74210 75015	AXON BODY 3 - 8 BAY DOCK	2	\$598.00	\$62.79	\$660.79
	The state of the s	SIGNAL SIDEARM KIT	32	\$1,593.60	5167 33	\$1,760 93
Year 3	60379	EXT WARRANTY, AXON SIGNAL UNIT	14	\$194.88	\$20.48	\$215.34
rear 3	80496	EXT WARRANTY BODY 3 CAMERA	32	\$3,659.71	5384 27	\$4,043.98
Year 3	85144	AXON STARTER	1	\$550.00	\$0.00	\$550.00
Total				528,261,11	\$1,195.30	\$29,456.41
Jun 2025						
nvoice Plan	item	Description	Qty	Subtotal	Tax	
rear 4	11534	USB-C to USB-A CARLE FOR AB3 OR FLEX 2	36	\$0.00		Total
ear 4	70112	AXON SIGNAL UNIT	14		\$0.00	\$0.00
'ear 4	73117	AXON SIGNAL UNIT CABLE ASSEMBLY	14	5781,20	582 03	5863.23
fear 4	71019	NORTH AMER POWER CORD FOR AB3 8-BAY AB2 1-BAY / 6-BAY DOCK		\$70.00	\$7.35	\$77.35
car 4	71044	BATTERY SIGNAL SIDEARM CR2430 SINGLE PACK	2	\$0.00	\$0.00	\$0.00
ear 4	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	64	\$12.80	\$1.34	514 14
ear 4	73202		32	\$4,473.60	\$469.73	\$4,943,33
car 4	73447	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$0.00	\$0.00
car 4	73683	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	32	\$5,376.00	\$0.00	\$5,376.00
ear 4	73683	10 GB EVIDENCE COM ALA-CART STORAGE-	30	\$0.00	\$0.00	\$0.00
ear 4	73686	10 GB EVIDENCE COM ALA-CART STORAGE	6	\$0.00	\$0.00	\$0.00
ear 4	73745	UNLIMITED BWC + CAPTURE STORAGE	32	59,216.00	\$0.00	59,216 00
car 4		PROFESSIONAL EVIDENCE COM LICENSE	2	\$938.00	\$0.00	5936.00
ear 4	73840 74020	EVIDENCE COM BASIC LICENSE	30	\$799.32	\$0.00	5799 32
ear 4		MAGNET MOUNT, PLEXIBLE, AXON RAPIDLOCK	35	\$3.00	\$0.00	\$0.00
	74210	AXON BODY 3 - 8 BAY DOCK	2	\$598.00	\$62.79	5660.79
ear 4	75015	SIGNAL SIDEARM KIT	32	\$1,593.60	\$167.33	\$1,760.93
	80379	EXT WARRANTY, AXON SIGNAL UNIT	14	5194.68	\$20.46	\$215.34
ent 4	80496	EXT WARRANTY, BODY 3 CAMERA	32	\$3.859.71	538 4.27	54 043 98

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	85144	AXON STARTER	1	5550.00	\$0.00	\$550.00
Total				\$28,261.11	\$1,185.30	\$29,456.41
Jun 2026						
Invoice Plan	Item	Description	Qly	Subtotal	Tax	Total
Year 5	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	36	50.00	\$0.00	\$0.00
Year 5	70112	AXON SIGNAL UNIT	14	5781.20	\$82.03	\$863.23
Year 5	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	14	\$70.00	\$7.35	\$77.35
Year 5	71019	NORTH AMER POWER CORD FOR AB3 8-8AY, AB2 1-BAY 76-BAY DOCK	2	\$0.00	\$0.00	\$0.00
Year 5	71044	BATTERY SIGNAL SIDEARM, CR2430 SINGLE PACK	64	\$12.80	\$1.34	\$14.14
Year 5	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	32	\$4,473.60	\$469.73	\$4943 33
Year 5	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	\$0.00	\$0.00	\$0.00
Year 5	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	32	55 376 00	\$0.00	\$5,376,00
Year 5	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	30	\$0.00	\$0.00	\$0.00
Year 5	73683	10 GB EVIDENCE COM A-LA-CART STORAGE-	6	\$0.00	\$0.00	\$0.00
Year 5	73686	UNLIMITED BIVC + CAPTURE STORAGE	32	\$9 215 00	\$0.00	59 216 00
Yoar 5	73746	PROFESSIONAL EVIDENCE COM LICENSE	2	\$936.00	\$0.00	\$936.00
Year 5	73840	EVIDENCE COM BASIC LICENSE	30	5799.32	\$0.00	\$799.32
Year 5	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	36	\$0.00	\$0.00	\$0 D0
Year 5	74210	AXON BODY 3 - 8 BAY DOCK	2	5598 80	\$62.79	5660 79
Year 5	75015	SIGNAL SIDEARM KIT	32	\$1,593,60	5167 33	\$1.750.93
rear 5	80379	EXT WARRANTY AXON SIGNAL UNIT	14 32	5194.88	\$20.46	\$215 34
rear 5	80496	EXT WARRANTY, BODY 3 CAMERA	32	\$3.659.71	\$384.27	\$4,043.98
rear 5	85144	AXON STARTER	1	\$550.00	\$0.00	\$550.00
Total				\$28.261.11	51 195 30	\$20 456 41

Page 6 Q-399017-44715.859JC